

Flint Industries

A Speedware Quick Start Success Story

"Taking on the migration of our HP e3000 applications would not have been possible without Speedware. They analyzed our skill sets, determined the areas that we would need training on and customized training for the tools and technologies that were vital in enabling to us meet our goals. In fact, thanks to Speedware, our project was completed ahead of schedule."

— Ben Thorman, Application Developer Manager, Flint Industries

Customer Profile

Flint Industries provides construction and oilfield services worldwide through various subsidiaries. The Flintco Companies, Inc. is the parent company of two construction operating divisions: Flintco, Inc. and Oakridge Builders, Inc.

The Flintco Companies' operating divisions provide a full range of construction services, including pre-construction, construction management, design/build,

program and program management, as well as general contracting from nine offices throughout the United States.

Value to Business

Speedware's hands-on migration training provided the staff at Flint Industries with the necessary knowledge and tools to continue with their transition plans on their own.



Quick Start in Motion

Founded in 1908 and in its third generation of private ownership, the Flintco Companies is the largest American Indian owned construction company and is one of the largest commercial contractors in the nation.

Flint Industries' (Flint) primary goal during this Quick Start Migration was the acquisition of skills required for the platform migration effort. Consequently, the company requested that the emphasis be placed on training in the migration methodology rather than on providing them with a fully functional migrated application since they would be ultimately responsible for a substantial amount of the work involved in the migration project.

As such, Flint industries needed to obtain a strong understanding of the migration process involved in porting their HP e3000 application files, Image databases and JCL code, to a HP9000 / HP-UX / Eloquence and Omnidex platform.

Given the request from Flint for intense involvement of their resources during the training phase, two components were

essential for the success of Flint's Quick Start Migration. First, full participation of Flint Industries' staff was recommended in the onsite demonstration and execution of the application and database migration effort to its new UNIX platform, as well as in the JCL translation. Secondly, Flint's resources were provided with the necessary scripts, tools, and training required for them to undertake a migration project.

Additionally, Speedware provided customized training that focused on how to achieve the same MPE-specific code functionality in their new HP-UX environment. Thus, Flint became knowledgeable of migration procedures that were unique to their HP e3000 environment. Training in Eloquence and Omnidex was also instrumental in the knowledge transfer.

As a result of Speedware's Quick Start Migration expertise and Flint's close involvement in the process, migration goals were accomplished on schedule. The guidance and training provided by Speedware allowed Flint to plan their migration path forward and budget accordingly.

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About Quick Start

The Speedware Quick Start Migration service provides companies with a cost-effective and productive solution for migrating from one platform to another.

From the onset of the Quick Start Migration, a Speedware consultant is onsite to demonstrate how a physical migration of a specific application and a database from an HP e3000 platform to a target platform is performed.

Training of migration procedures are also provided to ensure a thorough knowledge transfer so further migration efforts can be executed seamlessly by the customer.

The Quick Start Migration is the ideal solution for migrating customers as it offers a risk free way of kick-starting migration efforts at a minimal cost.

What Is Included

- Migration of a pre-determined application and database subset
- Migration techniques and knowledge transfer sessions educate IT staff on the ins and outs of the migration process that was applied to the application / database for the target environment
- Migration process documentation
- Tested application and databases in migrated platform environment with the customer as the primary tester and approval stakeholder.

Benefits

- Affordable
- Offers an easy method of evaluating the work required to complete the migration project
- Allows IT staff to gain valuable insight into the migration best practices of our highly-skilled migration experts
- Enables a risk-free approach to benchmarking the resulting transition platform - the resulting migrated application / databases could easily be tested for performance before a complete system migration needs to be tackled

Options

- Supplementary formal education on solution software components as needed
- Detailed analysis and planning of full-scale migration project
- Onsite technical lead consulting to assist during subsequent migration projects - including implementing, supporting, maintaining, mentoring, training, and documenting

Speedware's Professional Services Team

Speedware prides itself on providing exceptional technical professional services. We understand that migrating mission-critical applications and databases can be a complex undertaking for any organization, especially when new technologies or unfamiliar development processes come into play.

A number of companies who have already completed migration projects can attest to the strength of Speedware's team. You can rely on our technical expertise to ensure a successful, complete and rapid migration process.

About Speedware

Speedware, a wholly-owned subsidiary of Activant Solutions Inc., is a leading provider of enterprise software solutions. The company provides a complete suite of HP e3000 migration solutions, application development technology and business intelligence tools. Based in Montreal with a distribution network spanning 35 countries, Speedware offers market leaders the end-to-end solutions they require to achieve their business objectives and enhance their competitive advantage.

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